

Note this spreadsheet is for informational purposes only. The actual spreadsheet will be provided at the Pre Bidders Conference.

State of Alabama

Medicaid Management Information System

Pricing Schedule A (N)

Non-Incumbent Vendor Evaluated Price

Month	Contract Item	Price	Discount Factor	Evaluated Price
1	Operations Implementation Phase Project Start-up Sch B(N)	\$ -	1.000000	\$ -
2			0.995851	
3	Operations Implementation Phase Plan Sch B(N)	\$ -	0.991718	\$ -
4			0.987603	
5	Operations Implementation Phase Design Sch B(N)	\$ -	0.983506	\$ -
6			0.979425	
7	Operation Implementation Phase Construction and Testing Sch B(N)	\$ -	0.975361	\$ -
8			0.971313	
9			0.967283	
10	System Acceptance Testing Sch B(N)	\$ -	0.963269	\$ -
11	OIP Implementation Phase Deliverables	\$ -	0.959272	\$ -
12			0.955292	
13	Enhancements Implementation Phase Project Start-up Sch B(N)	\$ -	0.951328	\$ -
14	Enhancement Implementation Phase Requirement Definition Sch B(N)	\$ -	0.947381	\$ -
15	Enhancement Implementation Phase Construction and Testing Sch B(N)	\$ -	0.943450	\$ -
16			0.939535	
17	Enhancement Implementation Testing Sch B(N)	\$ -	0.935637	\$ -
18	Enhancements Implementation Phase Implementation Sch B(N)	\$ -	0.931754	\$ -
19	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.927888	\$ -
19	Extra Contractual Services Sch D-I(N)	\$ -	0.927888	\$ -
20	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.924038	\$ -
20	Extra Contractual Services Sch D-I(N)	\$ -	0.924038	\$ -
21	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.920204	\$ -
21	Extra Contractual Services Sch D-I(N)	\$ -	0.920204	\$ -
22	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.916385	\$ -
22	Extra Contractual Services Sch D-I(N)	\$ -	0.916385	\$ -
23	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.912583	\$ -
23	Extra Contractual Services Sch D-I(N)	\$ -	0.912583	\$ -
24	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.908796	\$ -
24	Extra Contractual Services Sch D-I(N)	\$ -	0.908796	\$ -
25	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.905025	\$ -
25	Extra Contractual Services Sch D-I(N)	\$ -	0.905025	\$ -
26	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.901270	\$ -
26	Extra Contractual Services Sch D-I(N)	\$ -	0.901270	\$ -
27	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.897530	\$ -
27	Extra Contractual Services Sch D-I(N)	\$ -	0.897530	\$ -
28	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.893806	\$ -
28	Extra Contractual Services Sch D-I(N)	\$ -	0.893806	\$ -
29	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.890097	\$ -
29	Extra Contractual Services Sch D-I(N)	\$ -	0.890097	\$ -
30	Year 1 - Total Monthly Price from Sch C(N)	\$ -	0.886404	\$ -
30	Extra Contractual Services Sch D-I(N)	\$ -	0.886404	\$ -
31	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.882726	\$ -
31	Extra Contractual Services Sch D-I(N)	\$ -	0.882726	\$ -
32	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.879063	\$ -

State of Alabama				
Medicaid Management Information System				
Pricing Schedule A (N)				
Non-Incumbent Vendor Evaluated Price				
Month	Contract Item	Price	Discount Factor	Evaluated Price
32	Extra Contractual Services Sch D-1(N)	\$ -	0.879063	\$ -
33	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.875416	\$ -
33	Extra Contractual Services Sch D-1(N)	\$ -	0.875416	\$ -
34	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.871783	\$ -
34	Extra Contractual Services Sch D-1(N)	\$ -	0.871783	\$ -
35	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.868166	\$ -
35	Extra Contractual Services Sch D-1(N)	\$ -	0.868166	\$ -
36	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.864564	\$ -
36	Extra Contractual Services Sch D-1(N)	\$ -	0.864564	\$ -
37	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.860976	\$ -
37	Extra Contractual Services Sch D-1(N)	\$ -	0.860976	\$ -
38	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.857404	\$ -
38	Extra Contractual Services Sch D-1(N)	\$ -	0.857404	\$ -
39	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.853846	\$ -
39	Extra Contractual Services Sch D-1(N)	\$ -	0.853846	\$ -
40	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.850303	\$ -
40	Extra Contractual Services Sch D-1(N)	\$ -	0.850303	\$ -
41	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.846775	\$ -
41	Extra Contractual Services Sch D-1(N)	\$ -	0.846775	\$ -
42	Year 2 - Total Monthly Price from Sch C(N)	\$ -	0.843261	\$ -
42	Extra Contractual Services Sch D-1(N)	\$ -	0.843261	\$ -
43	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.839762	\$ -
43	Extra Contractual Services Sch D-1(N)	\$ -	0.839762	\$ -
44	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.836278	\$ -
44	Extra Contractual Services Sch D-1(N)	\$ -	0.836278	\$ -
45	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.832808	\$ -
45	Extra Contractual Services Sch D-1(N)	\$ -	0.832808	\$ -
46	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.829352	\$ -
46	Extra Contractual Services Sch D-1(N)	\$ -	0.829352	\$ -
47	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.825911	\$ -
47	Extra Contractual Services Sch D-1(N)	\$ -	0.825911	\$ -
48	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.822484	\$ -
48	Extra Contractual Services Sch D-1(N)	\$ -	0.822484	\$ -
49	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.819071	\$ -
49	Extra Contractual Services Sch D-1(N)	\$ -	0.819071	\$ -
50	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.815672	\$ -
50	Extra Contractual Services Sch D-1(N)	\$ -	0.815672	\$ -
51	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.812288	\$ -
51	Extra Contractual Services Sch D-1(N)	\$ -	0.812288	\$ -
52	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.808917	\$ -
52	Extra Contractual Services Sch D-1(N)	\$ -	0.808917	\$ -
53	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.805561	\$ -
53	Extra Contractual Services Sch D-1(N)	\$ -	0.805561	\$ -
54	Year 3 - Total Monthly Price from Sch C(N)	\$ -	0.802218	\$ -
54	Extra Contractual Services Sch D-1(N)	\$ -	0.802218	\$ -
55	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.798890	\$ -
55	Extra Contractual Services Sch D-1(N)	\$ -	0.798890	\$ -
56	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.795575	\$ -
56	Extra Contractual Services Sch D-1(N)	\$ -	0.795575	\$ -
57	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.792274	\$ -
57	Extra Contractual Services Sch D-1(N)	\$ -	0.792274	\$ -
58	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.788986	\$ -
58	Extra Contractual Services Sch D-1(N)	\$ -	0.788986	\$ -
59	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.785712	\$ -
59	Extra Contractual Services Sch D-1(N)	\$ -	0.785712	\$ -
60	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.782452	\$ -
60	Extra Contractual Services Sch D-1(N)	\$ -	0.782452	\$ -
61	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.779205	\$ -

State of Alabama				
Medicaid Management Information System				
Pricing Schedule A (N)				
Non-Incumbent Vendor Evaluated Price				
Month	Contract Item	Price	Discount Factor	Evaluated Price
61	Extra Contractual Services Sch D-1(N)	\$ -	0.779205	\$ -
62	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.775972	\$ -
62	Extra Contractual Services Sch D-1(N)	\$ -	0.775972	\$ -
63	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.772752	\$ -
63	Extra Contractual Services Sch D-1(N)	\$ -	0.772752	\$ -
64	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.769546	\$ -
64	Extra Contractual Services Sch D-1(N)	\$ -	0.769546	\$ -
65	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.766353	\$ -
65	Extra Contractual Services Sch D-1(N)	\$ -	0.766353	\$ -
66	Year 4 - Total Monthly Price from Sch C(N)	\$ -	0.763173	\$ -
66	Extra Contractual Services Sch D-1(N)	\$ -	0.763173	\$ -
67	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.760006	\$ -
67	Extra Contractual Services Sch D-1(N)	\$ -	0.760006	\$ -
68	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.756853	\$ -
68	Extra Contractual Services Sch D-1(N)	\$ -	0.756853	\$ -
69	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.753712	\$ -
69	Extra Contractual Services Sch D-1(N)	\$ -	0.753712	\$ -
70	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.750585	\$ -
70	Extra Contractual Services Sch D-1(N)	\$ -	0.750585	\$ -
71	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.747470	\$ -
71	Extra Contractual Services Sch D-1(N)	\$ -	0.747470	\$ -
72	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.744369	\$ -
72	Extra Contractual Services Sch D-1(N)	\$ -	0.744369	\$ -
73	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.741280	\$ -
73	Extra Contractual Services Sch D-1(N)	\$ -	0.741280	\$ -
74	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.738204	\$ -
74	Extra Contractual Services Sch D-1(N)	\$ -	0.738204	\$ -
75	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.735141	\$ -
75	Extra Contractual Services Sch D-1(N)	\$ -	0.735141	\$ -
76	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.732091	\$ -
76	Extra Contractual Services Sch D-1(N)	\$ -	0.732091	\$ -
77	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.729053	\$ -
77	Extra Contractual Services Sch D-1(N)	\$ -	0.729053	\$ -
78	Year 5 - Total Monthly Price from Sch C(N)	\$ -	0.726028	\$ -
78	Extra Contractual Services Sch D-1(N)	\$ -	0.726028	\$ -
79	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.723015	\$ -
79	Extra Contractual Services Sch D-1(N)	\$ -	0.723015	\$ -
80	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.720015	\$ -
80	Extra Contractual Services Sch D-1(N)	\$ -	0.720015	\$ -
81	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.717028	\$ -
81	Extra Contractual Services Sch D-1(N)	\$ -	0.717028	\$ -
82	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.714052	\$ -
82	Extra Contractual Services Sch D-1(N)	\$ -	0.714052	\$ -
83	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.711090	\$ -
83	Extra Contractual Services Sch D-1(N)	\$ -	0.711090	\$ -
84	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.708139	\$ -
84	Extra Contractual Services Sch D-1(N)	\$ -	0.708139	\$ -
85	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.705201	\$ -
85	Extra Contractual Services Sch D-1(N)	\$ -	0.705201	\$ -
86	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.702275	\$ -
86	Extra Contractual Services Sch D-1(N)	\$ -	0.702275	\$ -
87	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.699361	\$ -
87	Extra Contractual Services Sch D-1(N)	\$ -	0.699361	\$ -
88	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.696459	\$ -
88	Extra Contractual Services Sch D-1(N)	\$ -	0.696459	\$ -
89	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.693569	\$ -
89	Extra Contractual Services Sch D-1(N)	\$ -	0.693569	\$ -
90	Year 6 - Total Monthly Price from Sch C(N)	\$ -	0.690691	\$ -

State of Alabama				
Medicaid Management Information System				
Pricing Schedule A (N)				
Non-Incumbent Vendor Evaluated Price				
Month	Contract Item	Price	Discount Factor	Evaluated Price
90	Extra Contractual Services Sch D-1(N)	\$ -	0.690691	\$ -
91	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.687825	\$ -
91	Extra Contractual Services Sch D-1(N)	\$ -	0.687825	\$ -
92	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.684971	\$ -
92	Extra Contractual Services Sch D-1(N)	\$ -	0.684971	\$ -
93	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.682129	\$ -
93	Extra Contractual Services Sch D-1(N)	\$ -	0.682129	\$ -
94	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.679298	\$ -
94	Extra Contractual Services Sch D-1(N)	\$ -	0.679298	\$ -
95	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.676480	\$ -
95	Extra Contractual Services Sch D-1(N)	\$ -	0.676480	\$ -
96	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.673673	\$ -
96	Extra Contractual Services Sch D-1(N)	\$ -	0.673673	\$ -
97	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.670877	\$ -
97	Extra Contractual Services Sch D-1(N)	\$ -	0.670877	\$ -
98	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.668094	\$ -
98	Extra Contractual Services Sch D-1(N)	\$ -	0.668094	\$ -
99	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.665321	\$ -
99	Extra Contractual Services Sch D-1(N)	\$ -	0.665321	\$ -
100	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.662561	\$ -
100	Extra Contractual Services Sch D-1(N)	\$ -	0.662561	\$ -
101	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.659812	\$ -
101	Extra Contractual Services Sch D-1(N)	\$ -	0.659812	\$ -
102	Year 7 - Total Monthly Price from Sch C(N)	\$ -	0.657074	\$ -
102	Extra Contractual Services Sch D-1(N)	\$ -	0.657074	\$ -
	TOTAL EVALUATED PRICE			\$ -
	Note: Do not make entry in shaded area.			
	Signature:_____	Date:_____		

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase</p>			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
OIP Project Startup	Final Work plan and Schedule		\$ -	
	Project Organization and Staffing Plan	\$ -		
	Risk Management Plan	\$ -		
	Communication Plan	\$ -		
	Security Plan	\$ -		
	Detailed Implementation Schedule	\$ -	\$ -	
	Project Charter		\$ -	
	Project Kick-off Meeting	\$ -		
	Project Orientation	\$ -		
	Vendor Tool Schedule	\$ -		
	Quality Management Plan	\$ -	\$ -	
	Issue Management Plan	\$ -	\$ -	
	Deliverable Definition Documents	\$ -	\$ -	
	Bi-Weekly Status Reports	\$ -	\$ -	
	Completion of Agency Workspace	\$ -	\$ -	
	Establishment of Gateway to Agency	\$ -	\$ -	

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	All deliverables must be "APPROVED" by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder's bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
Total Fixed *Price of all OIP Project Startup Deliverables (Enter amount in Schdule A(N), Month 1, Sch-B(N) Price)				\$ -
OIP Transition Plan Deliverables				
	Transition Plan		\$ -	
	System Interface Transition Plan	\$ -		
	Ancillary Transition Plan	\$ -		
	Master Test Plan	\$ -	\$ -	
	Vendor Tool Training	\$ -	\$ -	
	Issue Tracking Process	\$ -	\$ -	
	Requirements Traceability Matrix	\$ -	\$ -	
Total Fixed *Price of all OIP Transition Plan Deliverables (Enter amount in Schdule A(N), Month 3, Sch-B(N) Price)				\$ -

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	<p>All deliverables must be "APPROVED" by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder's bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase</p>			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
OIP Design Deliverables	System Support and Transition Design Documents		\$ -	
	System Interface Document	\$ -		
	Data Conversion Document	\$ -		
	Software Conversion Document	\$ -		
	Configuration Management Plan	\$ -		
	Operations Support and Transition Design Documents		\$ -	
	Call Center Documents	\$ -		
	Support and Operations Document	\$ -		
	System Back-up and Storage Plan	\$ -		
	UAT Training Plan	\$ -	\$ -	
	Summary of Transition Changes Report	\$ -	\$ -	
Total Fixed *Price of all OIP Design Deliverables (Enter amount in Schdule A(N), Month 5, Sch-B(N) Price)				\$ -
OIP Construction Deliverables				

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	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase</p>			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
	Construction		\$ -	
	Peer Reviews and Walk-through documents	\$ -		
	Unit and Subsystem Test Results	\$ -		
	OIP Implementation Plan	\$ -	\$ -	
	Updated Design Documents		\$ -	
	Updated System Support and Transition Design Documents	\$ -		
	Updated Operations Support and Transition Design Documents	\$ -		
	Updated Summary of Transition Changes Report	\$ -		
	Draft Manuals and documentation	\$ -	\$ -	
	Training Plan	\$ -	\$ -	
	UAT Training	\$ -	\$ -	
	Mock Data Conversion Results	\$ -	\$ -	
	Disaster Recovery/Business Continuity Plan	\$ -	\$ -	
	Test Plans	\$ -	\$ -	
	Vendor Certification in writing that the AMMIS is ready for the test phase	\$ -	\$ -	

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	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	All deliverables must be "APPROVED" by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder's bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
Total Fixed *Price of all OIP Construction Deliverables (Enter amount in Schdule A(N), Month 7, Sch-B(N) Price)				\$ -
OIP Test Phase Deliverables				
	System Test Results	\$ -	\$ -	
	Parallel Test Results	\$ -	\$ -	
	User Acceptance Test Complete	\$ -	\$ -	
	Regression Test Results	\$ -	\$ -	
	Stress Test Results	\$ -	\$ -	
	Vendor Certification that the AMMIS is fully functional	\$ -	\$ -	
Total Fixed *Price of all OIP Test Phase Deliverables (Enter amount in Schdule A(N), Month 10, Sch-B(N) Price)				\$ -

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	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase</p>			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
OIP Implementation Phase Deliverables				
	Final Preparations for going production		\$ -	
	Conduct final Data conversion	\$ -		
	Prepare and deliver notice to providers concerning transition activities	\$ -		
	Conduct Provider Training	\$ -		
	Conduct training for Vendor and Agency Staff	\$ -		
	Distribute Alabama unique forms	\$ -		
	Prepare, print or burn and deliver all user, system and provider manuals and documentation	\$ -		
	Final Version of all Deliverables, documentation and manuals	\$ -		
	Conduct Call Center and Support Training	\$ -		
	Ensure the AMMIS has the most current version of software and data	\$ -		
	Completion of all activities in the training and implementation plans	\$ -		
	Completion of all OIP deliverables	\$ -		

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	OPERATIONS IMPLEMENTATION PHASE (OIP) DELIVERABLES			
	<p>All deliverables must be "APPROVED" by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder's bid for the final approved deliverable within each stage. Enter bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Operations Implementation Phase</p>			
OIP PHASE	DELIVERABLES	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
	Installation of the Manuals and Documentation System Operations Procedures on-line or on the web.	\$ -		
	Begin Production Processing		\$ -	
	Control and Store Transition-period claims	\$ -		
	Begin Processing Claims for all claim types	\$ -		
	Post Implementation Deliverables		\$ -	
	Approval of AMMIS financial data and claims inventory balancing procedures	\$ -		
	Approval that all claims types are processing at expected volumes and within the required time frames	\$ -		
	Approval that all reports are being delivered as required	\$ -		
Total Fixed *Price of all OIP Implementation Phase Deliverables (Enter amount in Schdule A(N), Month 11, Sch- B(N) Price)				\$ -

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	ENHANCEMENTS IMPLEMENTATION PHASE (EIP) DELIVERABLES			
EIP PHASE	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter the bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Enhancements Implementation Phase</p>	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
EIP Startup Deliverables	DELIVERABLES			
	Final Work Plan		\$ -	
	Project Organization and Staffing Plan	\$ -		
	Risk Management Plan	\$ -		
	Communication Plan	\$ -		
	Security Plan	\$ -		
	Detailed Implementation Schedule	\$ -	\$ -	
	Master Test Plan	\$ -	\$ -	
	Project Charter		\$ -	
	Project Kick-off Meeting	\$ -		
	Project Orientation	\$ -		
	Quality Management Plan	\$ -	\$ -	
	Issue Management Plan	\$ -	\$ -	
	Deliverable Definition Documents	\$ -	\$ -	
	Bi-Weekly Status Reports	\$ -	\$ -	
	Enhancement Plan		\$ -	
	Configuration Management Plan	\$ -		
	Requirements Traceability Matrix	\$ -	\$ -	
Total Fixed *Price of all EIP Startup Phase Deliverables (Enter amount in Schdule A(N), Month 13, Sch-B(N) Price)				\$ -

	State of Alabama Medicaid Management Information System SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only			
	ENHANCEMENTS IMPLEMENTATION PHASE (EIP) DELIVERABLES			
EIP PHASE	All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter the bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Enhancements Implementation Phase	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
EIP Requirements Definition Deliverables				
	Enhancement Design Documents	\$ -	\$ -	
	JAD Sessions		\$ -	
	JAD Meeting Minutes	\$ -		
	Requirements document for each enhancement	\$ -		
	Updated ITB requirements	\$ -		
	Detail Design Document		\$ -	
	Enhancement Detail Design Documents	\$ -		
	Ancillary enhancement Design Detail Documents	\$ -		
	Data Conversion Documents	\$ -	\$ -	
	Summary of Enhancement Changes Report	\$ -	\$ -	
Total Fixed *Price of all EIP Requirements Definition Phase Deliverables (Enter amount in Schdule A(N), Month 14, Sch-B(N) Price)				\$ -
EIP Construction Deliverables				
	Construction		\$ -	
	Peer Reviews and Walk-through documents	\$ -		

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	ENHANCEMENTS IMPLEMENTATION PHASE (EIP) DELIVERABLES			
EIP PHASE	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter the bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Enhancements Implementation Phase</p>	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
	Unit and Subsystem Test Results	\$ -		
	Training Plan	\$ -	\$ -	
	EIP Implementation Plan	\$ -	\$ -	
	System Documentation		\$ -	
	Draft Manuals and documentation	\$ -		
	Test Plans	\$ -	\$ -	
	Vendor Certification in writing that the AMMIS is ready for the test Phase	\$ -	\$ -	
Total Fixed *Price of all EIP Construction Phase Deliverables (Enter amount in Schdule A(N), Month 15, Sch-B(N) Price)				\$ -
EIP Test Phase Deliverables				
	System Test Results	\$ -	\$ -	
	User Acceptance Test Complete	\$ -	\$ -	
	Regression Test Results	\$ -	\$ -	
	Stress Test Results	\$ -	\$ -	
Total Fixed *Price of all EIP Test Phase Deliverables (Enter amount in Schdule A(N), Month 17, Sch-B(N) Price)				\$ -

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	ENHANCEMENTS IMPLEMENTATION PHASE (EIP) DELIVERABLES			
EIP PHASE	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter the bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Enhancements Implementation Phase</p>	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
EIP Implementation Phase Deliverables				
	Final Preparations		\$ -	
	Final Version of all Deliverables	\$ -		
	Ensure the AMMIS has the most current version of software and data	\$ -		
	Prepare and deliver notice to providers concerning transition activities	\$ -		
	Conduct Provider Training	\$ -		
	Conduct training for Vendor and Agency Staff	\$ -		
	Conduct Call Center and Support Training	\$ -		
	Distribute Alabama unique forms	\$ -		
	Prepare, print or burn and deliver all user, system and provider manuals and documentation	\$ -		
	Final update to all documentation	\$ -		
	Completion of all activities in the training and implementation plans	\$ -		
	Completion of all EIP deliverables	\$ -		
	Installation of the Manuals and Documentation System Operations Procedures on-line or on the web.	\$ -		

	<p align="center">State of Alabama Medicaid Management Information System</p> <p align="center">SCHEDULE B(N) - To be complete by Non-Incumbent Vendor Only</p>			
	ENHANCEMENTS IMPLEMENTATION PHASE (EIP) DELIVERABLES			
EIP PHASE	<p>All deliverables must be “APPROVED” by the Medicaid ITB Project Manager and/or the Executive Steering Committee before payment is made to the Awarded Vendor on a deliverable. The deliverables below are to be priced based on the Bidder’s bid for the final approved deliverable within each stage. Enter the bid price in column D. The total fixed price on any one phase cannot exceed 25 percent of the cost for the entire Enhancements Implementation Phase</p>	DELIVERABLE FIXED PRICE	TOTAL FIXED PRICE	
	Implement Enhancements		\$ -	
	Begin Processing Claims for all claim types	\$ -		
	Agency acceptance of Enhancements	\$ -		
	Post Implementation Deliverables		\$ -	
	Approval of AMMIS financial data and claims inventory balancing procedures	\$ -		
	Approval that all claims types are processing at expected volumes and within the required time frames	\$ -		
	Approval that all reports are being delivered as required	\$ -		
Total Fixed *Price of EIP Implementation Phase Deliverables (Enter amount in Schdule A(N), Month 18, Sch-B(N) Price)				\$ -
Grand Total Fixed Price of all EIP Phases				\$ -

State of Alabama
Medicaid Management Information System
Pricing Schedule C(N)
Operations Cost
Pricing Schedule C(N) - To be completed by Non-Incumbent Vendor Only

Year	Item	Price
1	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 19-30, Sch-C(N) Price)	\$ -
2	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 31-42, Sch-C(N) Price)	\$ -
3	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 43-54, Sch-C(N) Price)	\$ -
4	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 55-66, Sch-C(N) Price)	\$ -
5	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 67-78, Sch-C(N) Price)	\$ -
6	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 89-90, Sch-C(N) Price)	\$ -
7	Base Price Per Month Total Monthly Price (Enter amount on Sch. A(N), Months 91-102, Sch-C(N) Price)	\$ -

*** For Evaluation Purposes Only.**

Signature: _____

Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D(N)
Summary Extra Contractural Services

Year 1 From Pricing Schedule D-2

Average Monthly Cost (Divide Amount in Box 1 by 12)

Enter Amount from Box 2 to Schedule A(N), Months 19-30

\$	-	Box 1
\$	-	Box 2

Year 2 From Pricing Schedule D-3

Average Monthly Cost (Divide Amount in Box 3 by 12)

Enter Amount from Box 4 to Schedule A(N), Months 31-42

\$	-	Box 3
\$	-	Box 4

Year 3 From Pricing Schedule D-4

Average Monthly Cost (Divide Amount in Box 5 by 12)

Enter Amount from Box 6 to Schedule A(N), Months 43-54

\$	-	Box 5
\$	-	Box 6

Year 4 From Pricing Schedule D-5

Average Monthly Cost (Divide Amount in Box 7 by 12)

Enter Amount from Box 8 to Schedule A(N), Months 55-66

\$	-	Box 7
\$	-	Box 8

Year 5 From Pricing Schedule D-6

Average Monthly Cost (Divide Amount in Box 9 by 12)

Enter Amount from Box 10 to Schedule A(N), Months 67-78

\$	-	Box 9
\$	-	Box 10

Year 6 From Pricing Schedule D-7

Average Monthly Cost (Divide Amount in Box 11 by 12)

Enter Amount from Box 12 to Schedule A(N), Months 79-90

\$	-	Box 11
\$	-	Box 12

Year 7 From Pricing Schedule D-8

Average Monthly Cost (Divide Amount in Box 13 by 12)

Enter Amount from Box 14 to Schedule A(N), Months 91-102

\$	-	Box 13
\$	-	Box 14

TOTAL EXTRA CONTRACTURAL SERVICES COSTS (Informational Only)

(Sum of Boxes 1, 3, 5, 7, 9, 11, and 13)

\$	-
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Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-2
Extra Contractual Services - Contract Year 1

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,500	\$ -
2 Senior Systems Analyst	\$ -	1,500	\$ -
3 Programmer Analyst	\$ -	2,500	\$ -
4 Junior Programmer Analyst	\$ -	1,500	\$ -
5 Project Analyst	\$ -	3,500	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 1.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-3
Extra Contractual Services - Contract Year 2

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,500	\$ -
2 Senior Systems Analyst	\$ -	1,500	\$ -
3 Programmer Analyst	\$ -	2,500	\$ -
4 Junior Programmer Analyst	\$ -	1,500	\$ -
5 Project Analyst	\$ -	3,500	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 3.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-4
Extra Contractual Services - Contract Year 3

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,500	\$ -
2 Senior Systems Analyst	\$ -	1,500	\$ -
3 Programmer Analyst	\$ -	2,500	\$ -
4 Junior Programmer Analyst	\$ -	1,500	\$ -
5 Project Analyst	\$ -	3,500	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -
TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:			\$ -

Enter on Sch-D-1, Box 5.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-5
Extra Contractual Services - Contract Year 4

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,500	\$ -
2 Senior Systems Analyst	\$ -	1,500	\$ -
3 Programmer Analyst	\$ -	2,500	\$ -
4 Junior Programmer Analyst	\$ -	1,500	\$ -
5 Project Analyst	\$ -	3,500	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 7.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-6
Extra Contractual Services - Contract Year 5

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,000	\$ -
2 Senior Systems Analyst	\$ -	1,000	\$ -
3 Programmer Analyst	\$ -	2,000	\$ -
4 Junior Programmer Analyst	\$ -	1,000	\$ -
5 Project Analyst	\$ -	2,000	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 9.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-7
Extra Contractual Services - Contract Year 6

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,000	\$ -
2 Senior Systems Analyst	\$ -	1,000	\$ -
3 Programmer Analyst	\$ -	2,000	\$ -
4 Junior Programmer Analyst	\$ -	1,000	\$ -
5 Project Analyst	\$ -	2,000	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 11.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____

State of Alabama
Medicaid Management Information System

Pricing Schedule D-8
Extra Contractual Services - Contract Year 7

Personnel Category	Hourly Rate	Hours (See Note)	Evaluated Cost
1 EIS/DSS Technical Support	\$ -	1,000	\$ -
2 Senior Systems Analyst	\$ -	1,000	\$ -
3 Programmer Analyst	\$ -	2,000	\$ -
4 Junior Programmer Analyst	\$ -	1,000	\$ -
5 Project Analyst	\$ -	2,000	\$ -
6 Customer Relations Staff	\$ -	2,000	\$ -
7 Systems/Technical Support	\$ -	250	\$ -
8 Professional Staff (Nurses)	\$ -	250	\$ -
9 CPU Time	\$ -	500	\$ -

TOTAL EXTRA CONTRACTUAL SERVICES COSTS EXTENSION 1:	\$ -
------------------------------------------------------------	-------------

Enter on Sch-D-1, Box 13.

Note: Hours indicated are for evaluation purposes only.

Signature: _____ Date: _____